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RE – MANAGEMENT PERFORMANCE AT UNIRESORT BRISBANE

Best Management Group was appointed to operate UniResort a 304 room property late in 2006 under a Management Agreement. Jones Lang La Salle has worked closely on this project from this time as an agent for the major financier.

Prior to the appointment of Best Management Group, the property had been struggling to generate any profitability. It was a slightly unusual product offering, with previous management unable to deliver occupancy. Best Management Groups energetic team reversed the trading fortune of this business within a few short months. A professional team was quickly installed on site. This was complemented by a head office team of marketing, financial management and operational experts. The changes on site were profound and the burst of energy and professionalism become evident throughout every area of the business.

We were also able to observe the improvement in the business outcomes via the provision of meaningful owners' reports on a daily and monthly basis. These reports provided the owner with everything they reasonably needed to know to stay in touch with the growing business trend. The quality of Best Management Groups reporting is, in my opinion, some the best in the hotel and resort management industry.

At all times the entire Best Management Group team has been a pleasure to do business with. They respond quickly and positively to all requests about the Owners asset and understand the Owners broader needs in areas of development and financing. Their passion for the industry is at all times evident as they run the business as if it was their own.

Best Management Group has emerged steadily over the years to be a very capable and passionate organisation, which is very well resourced to undertake hotel and resort management assignments.

I have no hesitation in recommending Best Management Groups services to any of my clients who are looking for value add measures, strong brand development and or a proven and experienced hotel management company.

Kind Regards

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